

IMPERIA

LAKE  UNION

Weddings





“Falling for you wasn’t like falling at all—it was like walking into a house and knowing I was home.”

That’s how we feel every day when we open our doors to bear witness to amazing love stories. For over 27 years, our venue has been helping to make your moment the most special of your lives. Imagine the perfect day, with everything taken care of for you, and only a few key decisions to make. A seamless event, with flowers abloom, mouthwatering spreads, and gilded glamour surrounding you. Our promise is to do everything in our power to make your dream wedding a reality. Our incredible staff pride themselves in delivering a magical experience, and we hope to share that with you.

Welcome to our “home” – we are so excited to be part of your momentous occasion and cannot wait to help build a celebration unlike any other.

Congratulations!

Sincerely,
The Imperia Lake Union Family

Wedding

PACKAGES





2025-2026 Pricing Guide



Venue Rates

Monday-Thursday before 3pm

\$1,700 Venue Rate + \$4,000 Catering minimum

Monday-Thursday after 4pm

\$2,900 Venue Rate + \$4,000 Catering minimum

Friday-Sunday Brunch

\$4,200 Venue Rate + \$6,000 Catering minimum

Friday or Sunday Evening

\$5,300 Venue Rate + \$8,000 Catering minimum

Saturday Evening

\$7,200 Venue Rate + \$13,500 Catering minimum

Full-Day Venue Access

Add'l \$1,500 Mon-Thur | \$4,200 Fri-Sun

*(Add up to 8 early access hours
prior to evening events)*

Additional Event Hours

\$700hr + additional bartenders

*(Beverage cost varies depending on final guest
count and chosen bar package)*

Ask us about rates for holidays and off-peak dates

All events include a 2 hour set up + 4 hour event, tables, chairs, house linens, all food and beverage serveware, flatware, china, glassware, trash removal, 10 parking spaces for the convenience of the wedding party, and exclusive use of venue and lounges.

Wedding Packages

Packages include a base rate plus a per-person food and beverage price or minimum. Additions, Substitutions, and/or Omissions require customization and may alter package cost.

All packages and pricing will incur a WA state sales tax, as well as a service fee on all service-related items. 100% of this service charge is retained by Imperia Lake Union to proudly pay service providers, salary employees and hourly staff a fair, living wage with commission and benefits.



WEDDING PACKAGES

2025-2026 Pricing Guide



Elegance Package

Wedding & Décor

Two-hour early access + Four-hour event

Pre-event planning meeting

On-site rehearsal

Vendor liaison services

Standard collection design service level

One main bouquet & boutonniere

Cake flowers, stand, and cutting set

18 Small floral table centerpieces

Table candles

Monday-Thursday \$4,102 + Catering Minimum

Friday-Sunday Brunch \$5,402 + Catering Minimum

Friday/Sunday \$6,502 + Catering Minimum

Saturday \$8,402 + Catering Minimum

Catering

Custom Reception Buffet

Unlimited Pacific NW Beer, Wine & Bubbles

Linens, and Wares

\$97 Per Person

Dazzle Package

Wedding & Décor

Two-hour early access + Five-hour event

Pre-event planning meeting

Timeline services

On-site rehearsal

Vendor liaison services

Collaborative creation design service level

One main bouquet & boutonniere

Cake flowers, stand, and cutting set

Full Candle Package

18 Medium floral table centerpieces

Choice of one:

Above Stage Spray

(2) Curtain Arrangements

(2) Entry Arrangements

Monday-Thursday \$7,106 + Catering Minimum

Friday-Sunday Brunch \$8,406 + Catering Minimum

Friday/Sunday \$9,506 + Catering Minimum

Saturday \$11,406 + Catering Minimum

Catering

Custom Dinner Buffet

Two tray-passed appetizers

Unlimited Pacific NW Full Bar (spirits included)

Linens, and Wares

\$147 Per Person



WEDDING PACKAGES

2025-2026 Pricing Guide



Priceless Package

Wedding & Décor

Two-hour early access + Six-hour event

- Two pre-event planning meetings
- Timeline Services
- On-site rehearsal
- Vendor coordination & Setup
- Collaborative creation design service level
- One main bouquet & boutonniere
- One additional bouquet & boutonniere
- Cake flowers, stand, and cutting set
- Full Candle Package
- 18 Medium floral table centerpieces

Choice of two:

- Above Stage Spray*
- (2) Curtain Arrangements*
- (2) Entry Arrangements*

Monday-Thursday \$9,010 + Catering Minimum

Friday/Sunday \$11,410 + Catering Minimum

Saturday \$13,310 + Catering Minimum

Catering

- Plated or Family Style
- Three tray-passed appetizers
- Priceless toast
- 5hr Unlimited Featured Premium Full Bar (*spirits included*)
- Pre-ceremony Charcuterie and Champagne
- Linens, and Wares

\$205 Per Person



WEDDING PACKAGES

2025-2026 Pricing Guide



Tier 1 Coordination

Tier 2 Coordination

Tier 3 Coordination

Ensuring you have everything you need to build your dreams.

Seamless support to plan and execute your special day.

Personalized service tailored to your every need.

Included in Every Rental

- Planning Packet
- Details Meeting
- 1 Hour On-Site Rehearsal
- Day-of Coordinator On-site, (Up to the first dance)

\$998

- Planning Packet
- 1 Hour Pre-Event Planning Meeting
- Final Details meeting
- On-Site Rehearsal
- Ceremony Coordination
- Liaison to Vendors
- Coordinate Event Timeline
- Day-of Coordinator On-site: (Up to the first dance)

\$1,398

- Planning Packet
- 1 Hour Pre-Event Planning Meeting
- Final Details meeting
- On-Site Rehearsal
- Ceremony Coordination
- Liaison to Vendors
- Décor Set Up
- Coordinate Event Timeline
- Day-of Coordinator On-site: (Up to the first dance)

Locations

& AMENITIES





IMPERIA LAKE UNION INDOOR VENUE

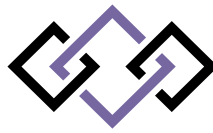
2025-2026 Pricing Guide



Imperia Lake Union is a throwback to the 1920s glamour and Art Deco design in the Eastlake neighborhood of Seattle, overlooking Lake Union.

In the heart of Seattle with easy access to hotels, public transportation, and parking, Imperia is a true backdrop for an unforgettable experience. Imperia's fully air-conditioned indoor venue for ceremony and reception is the perfect setting for an unforgettable event. Revel in the glamour of our stage and grand piano, the largest private ballroom dance floor in Seattle, an atrium with Lake Union views, a full bar, two lounges, and options for florals, décor, lighting, and more.





FAIRVIEW PARK OUTDOOR CEREMONY

2025-2026 Pricing Guide



Fairview Park is an idyllic option for the perfect outdoor wedding on Lake Union, followed seamlessly by an indoor reception in our main venue just one block away.

Leave it to us to provide arch, décor, seating, refreshments, and permitting.

Plus, with unpredictable rainy Seattle weather, rest easy knowing that our staff can seamlessly move your outdoor wedding inside if necessary.

Fairview Park Ceremonies include 100 chairs, outdoor arch, light beverages, staffing, setup, tear down, and park permit fees for \$1,800 in addition to venue rental.

Catering

SELECTIONS





CATERING

2025-2026 Pricing Guide



Buffet-Style



Table Service



Stations

Brunch Buffet
\$46

One Entrée
Choice of Two Sides
Fresh Fruit
Mini Croissants

Reception Buffet
\$56

One Entrée
Accompanying Side
Grilled Vegetables
House Salad
Rolls & Butter

Dinner Buffet
\$84

Two Entrées
Choice of Two Sides
Grilled Vegetables
Choice of Salad
Rolls & Butter

Family Style
\$102

One Entrée
Accompanying Side
Grilled Vegetables
Choice of Salad
Rolls & Butter

Plated Style
\$102

Two Entrées
Accompanying Side
Grilled Vegetables
Choice of Salad
Rolls & Butter

Carving Stations
\$13 - \$21

Options:
London Broil
Beef Tenderloin
Classic Prime Rib
Rack of Lamb
Holiday Specials
Stunning Seafood Display

Boards & Bites
\$4 - \$33

Festive Food Stations
\$15 - \$31

Options:
Slider Bar Trio
Bruschetta & Antipasto Bar
Street Tacos
Italian Pasta Bar
Chaatwala Market
Grecian Cuisine
Taste of Asia

All prices are per person unless otherwise noted



2025-2026 Pricing Guide

À La Carte Additions

Festive Food Stations	\$14 - \$31
Tray-passed Appetizers	\$4.50 ea or 3 for \$12
Carving Station	\$9 - \$21
Seafood Display	\$31
Bruschetta & Antipasto Bar	\$17
Greenroom Snacks	\$5 - \$259
Welcome Sips & Bites	\$5 - \$14
Late Night Cravings Stations	\$4 - \$7
Kids Meals	\$15
Plated Desserts	\$9.50
Add a Dinner Side	\$12
Add a Dinner Entrée	\$19
Add a Dinner Salad	\$9
Add a Brunch Enhancement	\$8 - \$17
Add a Brunch Side	\$5
Add a Brunch Entrée	\$8



See full catering menu for additional pricing, options & details.



Beverage

PACKAGES





BEVERAGE PACKAGES

2025-2026 Pricing Guide



Pacific NW Bar

Premium Bar

Non-Alcoholic

Hosted bar featuring Pacific NW favorites + base bar mixers

Beer/Wine/Bubbles \$41

2 Black Raven Draft Beer
4 House Red & White Wine
Prosecco

Full Bar \$54

Beer/Wine/Bubbles
House Spirits: Vodka, Gin Whisky,
Tequila, Rum, Bourbon
Featuring Fremont Mischief

Hosted bar featuring top-shelf selections + premium bar mixers

Premium Beer/Wine/Bubbles \$48

2 Black Raven Draft Beer
2 Microbrews
1 Cider
1 Seltzer
6 Fine Wines (Red, White & Rosé)
Brut Sparkling Wine

Premium Featured Full Bar \$66

Premium Beer/Wine/Bubbles
Premium Local & Global Spirits:
Vodka, Gin Whisky, Rye, Tequila, Rum
Featuring Copper Works

Full N/A Selections for a booze-free boozy bar + base bar mixers

Non-Alcoholic Specialty Bar \$46

Local N/A Beer
N/A Sparkling Wine
Curated N/A Spirit Cocktail Menu

Non-Alcoholic Quick-Service Bar \$38

Canned Local N/A Beer
Canned N/A Sparkling
Canned N/A Cocktails

Non-Alcoholic Quick Service + Pacific NW Beer & Wine \$52

All prices are per person unless otherwise noted



BEVERAGE PACKAGES

2025-2026 Pricing Guide



A Little Extra Pizzazz

**Sparkling Wine
Toasts**
\$6 - \$12
(per person)

An all-guest celebratory toast with a choice of three levels of bubbles

**Specialty
Cocktails/Mocktails
Included - \$9**
(per person)

Offer guests 1-2 specialty cocktails or mocktails in addition to any beverage package

**Welcome Sips
& Bites**
\$5 - \$14
(per person)

Welcome guests with a unique food and beverage pairing upon arrival

**Add French
Champagne**
\$7
(per person)

\$106

(per bottle)

Add timeless elegance to your bar package or a bottle for your table

**All bar packages and suggestions are based on four-hour events and include glassware, bar setup, breakdown, paper products, garnishes and bartenders. Additional hours incur supplemental cost. Guest-provided bar also requires a base bar & mixer package.
All served spirits require a mixer or ice.**



BEVERAGE PACKAGES

2025-2026 Pricing Guide

Pre-Ceremony Lounge Additions

PNW Beer Pitcher	\$32
PNW Wine Bottle	\$38
Prosecco Bottle	\$34
Premium French Champagne	\$106
Hard Seltzer on Ice	\$8
Coffee & Tea	\$53
Bubbles & Bites (2 for 4-6pp per room)	\$259
Bellini Mini Bar	\$124

Base Bar & Mixers

Coca-Cola Products, Juices, Coffee, Teas & more\$4

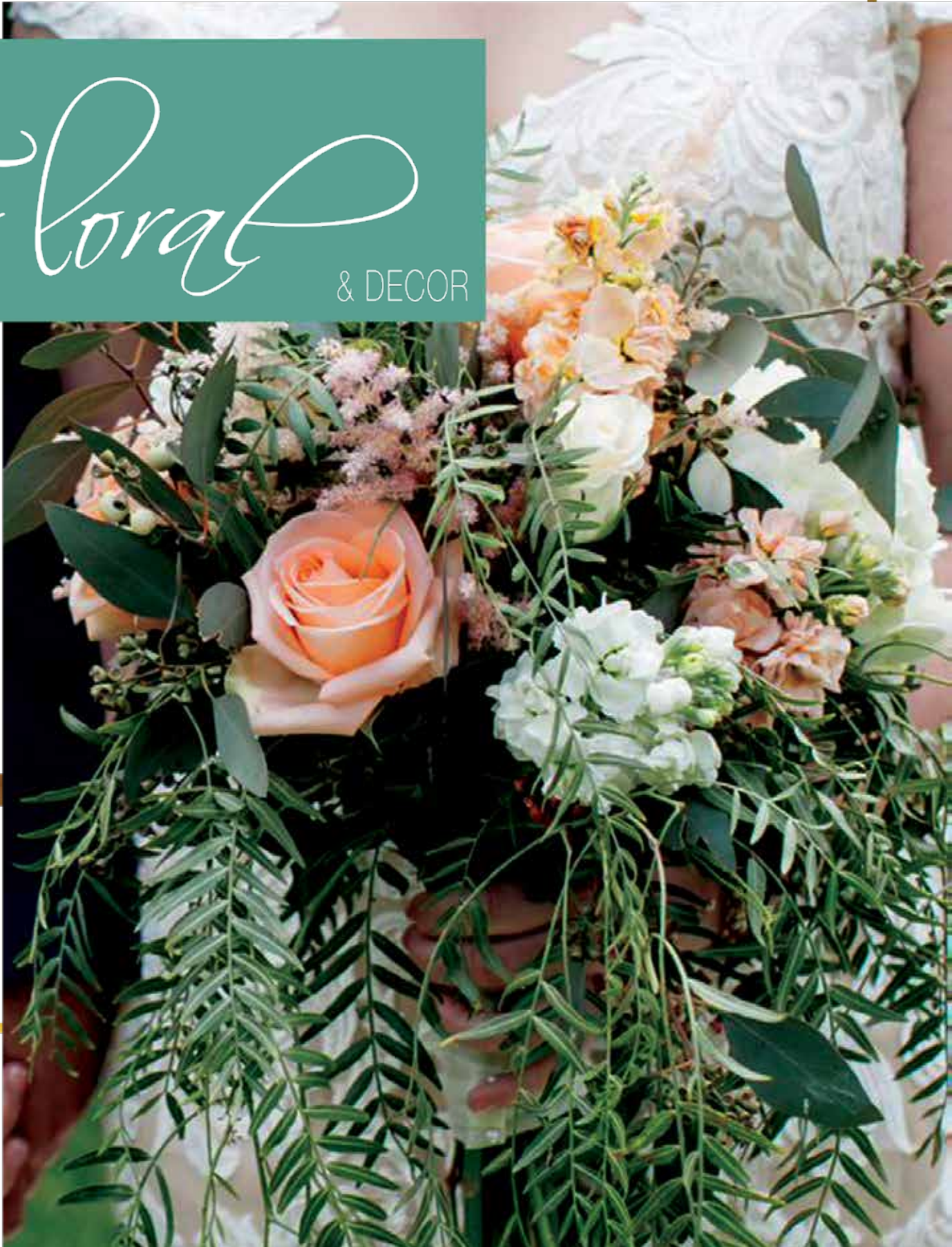


See full beverage menu for additional pricing, additional options & details



Floral

& DECOR





Design Service Levels

2025-2026 Pricing Guide

Standard Collection

or

Collaborative Creation

Quick-Pick

Choose from a menu of floral colors, shapes and decor items.

Design Service Level:

*One-hour confirmation meeting
Selections order form
Standard menu items*

- \$1000 Floral Minimum -

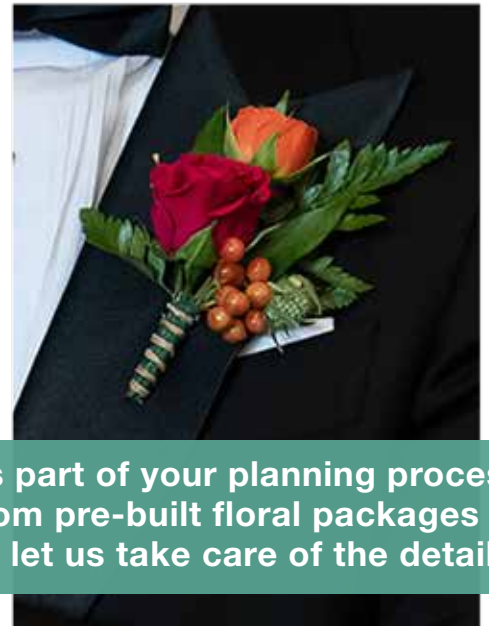
Custom Design

Personalized design in a collaborative style with the florist.

Design Service Level:

*Inspiration questionnaire
One-hour consult
One custom proposal
One-hour final meeting*

- \$2500 Floral Minimum -



Fresh, local floral selection is part of your planning process once you book with us. From pre-built floral packages to custom arrangements, let us take care of the details.

Additional Luxury Design Service

Bespoke Concept Creation & Execution

Complete visioning, vendor management and production of a bespoke theme. Includes Two - Three initial consultations; Visioning proposals, boards & samples; Collaboration with outside vendors; Three feedback & revision opportunities; One 2-hour finalization meeting

- \$6,000 Design Fee + \$6,000 Floral Minimum -



Floral & Decor Wedding Package Inclusions

2025-2026 Pricing Guide

Elegance Package

Elegance Wedding Floral Inclusions

- One Main Bouquet
- One Main Boutonniere
- Cake Flowers
- Cake Stand
- Cake Cutting Set
- 18 Small Floral Centerpieces
- Table Candles

Design Service Level:
Standard Collection

Dazzle Package

Dazzle Wedding Floral Inclusions

- One Main Bouquet
- One Main Boutonniere
- Cake Flowers
- Cake Stand
- Cake Cutting Set
- Full Candle Package
- 18 Medium Floral Centerpieces

- Choice of one:**
- Above Stage Spray
 - (2) Curtain Arrangements
 - (2) Entry Arrangements

Design Service Level:
Collaborative Creation

Priceless Package

Priceless Wedding Floral Inclusions

- One Main Bouquet
- One Additional Bouquet
- One Main Boutonniere
- One Additional Boutonniere
- Cake Flowers
- Cake Stand
- Cake Cutting Set
- Full Candle Package
- 18 Medium Floral Centerpieces

- Choice of two:**
- Above Stage Spray
 - (2) Curtain Arrangements
 - (2) Entry Arrangements

Design Service Level:
Collaborative Creation





FLORAL & DÉCOR

2025-2026 Pricing Guide

Wedding Party

Bouquets.....	\$101 - \$377
Boutonniere	\$34
Corsages.....	\$40 - \$46

Table Arrangements

Centerpieces	\$25 - \$249
Sweetheart Table	\$299 - \$485

Aisle Décor\$11 - \$200ea

Altar/Arch

Above Stage Spray.....	\$481
Curtain Arrangements	\$419 - \$599
Arch, Backdrop & Chuppah Rental	\$249 - \$897
Arch Décor.....	\$481 - \$2,247
Pedestal Arrangements (2)	\$499
Pipe & Drape (per section).....	\$299

Grand Entranceway.....\$419 - \$1,202

Waterfall Arrangements

Above Fixtures	\$289 - \$699
Columns	\$129 - \$265ea

Garlands.....\$15 - \$175ea

Custom Installments

Loose Buffet/Showcase Florals.....	\$89 per area
Custom Installments.....	\$249 - \$849
Showstopper Installments.....	\$1,099 - \$9,999
Feather Arrangements.....	\$41 - \$61ea



See full floral and décor menu for additional pricing, options & details.

All floral pricing is based on mid-tier, in-season flowers. Exotic, difficult to find, or otherwise upper-tier florals may incur additional cost, to be provided in estimate.



FLORAL & DÉCOR

2025-2026 Pricing Guide

Outdoor Wedding

Floral Chair Ties	\$72 ea
Aisle Florals	\$249 - \$562
Arch Rental	\$249
Arch/Altar Florals	\$481 - \$2,247 ea

Cake Décor

Cake/Cupcake Stand - w/ cutting set	\$23
Cake Flowers.....	\$27

Candles

Floating Candles	\$8 - \$10ea
Pillar Candles	\$3 - \$11ea
Candle Ambiance.....	\$411

Décor

Table Runners.....	\$226
Table Setting Chargers.....	\$1pp
Guest Amenities Chests (2)	\$168
Art Deco Signage (<i>choose up to 8</i>).....	\$225
Party Games.....	\$298
Chargers & Napkin Rings.....	\$.50 - \$1ea
Lanterns	\$4 - \$6ea
Gender Neutral Bathroom Signs.....	\$0

Tech & A/V

In-house AV & Piano.....	\$353
TV Monitor or Projector	\$187

Service & Coordination

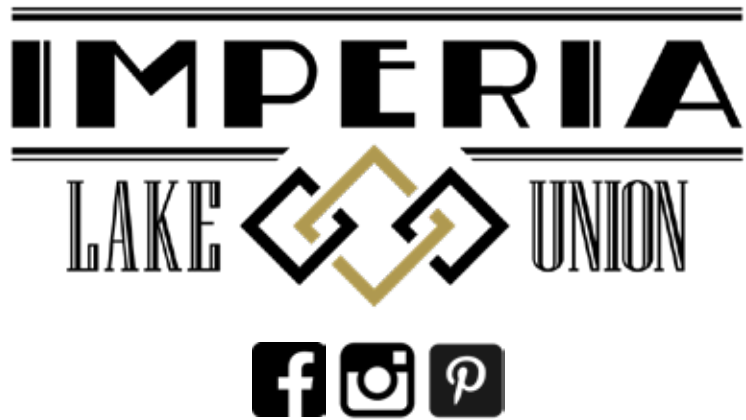
In addition to service level inclusions

Floral Consultations & Meetings.....	\$60/hr
Concept Revisions.....	\$60ea



See full floral and décor menu for additional pricing, options & details.

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*Photo credits available on our website's image gallery page.
Thank you to our photographers and our lovely couples.*

